Dear [Referrer],

I wanted to take a moment to thank you for referring [Referral Name] to me. I know you’re incredibly busy, and I’m so happy that you felt strongly enough about [insert phrase about what you did for this customer -- e.g. “the results we drove,” “the leadership workshops we ran”) to to share my name with someone you trust.

If I can be of service at any point in the future, please don’t hesitate to reach out -- I’d be thrilled to work together again.

Kind regards,

### [Your Name]